



## Counteroffer Acceptance

**Definition of a counteroffer:** An inducement from your current employer to get you to stay after you've announced your intention to take another job.

- Flattering: feels good to be wanted, but usually is not a long term solution to your job satisfaction.

**Why you should never accept a counteroffer:**

- Decent and well managed companies do not make counteroffers because their policies are fair and equitable.
- Your reasons for wanting to leave still exist- conditions are just made better in the short term by a raise, promotion or promises for the future.
- Surveys indicate that as many as 89% of the people that accept counteroffers end up leaving within 6 months.
- The counteroffer never resolves the reason why the person was unhappy to begin with.